ASD GOVT.DEGREE COLLEGE FOR WOMEN(A),KAKINADA



## **DEPARTMENT OF COMMERCE**

## I, III &V SEMESTERS

# 2019-2020

## Accounting-I

#### **Unit-I – Introduction to Accounting**

Need for Accounting – Definition – Objectives, Advantages – Book keeping and Accounting– Accounting concepts and conventions - Accounting Cycle - Classification of Accounts and its rules -Double Entry Book-keeping - Journalization - Posting to Ledgers, Balancing of ledger Accounts (problems).

## Subsidiary Books:

Types of Subsidiary Books - Cash Book, Three-column Cash Book- Petty cash Book (Problems).

## Unit-II: Trail Balance and Rectification of Errors:

Preparation of Trail balance - Errors – Meaning – Types of Errors – Rectification of Errors (Problems)

## **Unit-III: Bank Reconciliation Statement:**

Need for bank reconciliation - Reasons for difference between Cash Book and Pass Book Balances-Preparation of Bank Reconciliation Statement - Problems on both favorable and unfavourable balances.

## **Unit-IV: Bills of Exchange**

Meaning of Bill – Features of bill – Parties in the Bill – Discounting of Bill – Renewal of Bill – Entries in the books of Drawer and Drawee (Problems).

## **Unit -V: Final Accounts:**

Preparation of Final Accounts: Trading account – Profit and Loss account – Balance Sheet – Final Accounts with adjustments (Problems).

## **Reference Books**

- 1. T.S.Reddy & A. Murthy, Financial Accounting , Margham Publications
- 2. R L Gupta & V. K Gupta, Principles and Practice of Accounting, Sultan Chand & Sons
- 3. S.P. Jain & K.L Narang, Accountancy-I, Kalyani Publishers
- 4. Tulasian, Accountancy -I, Tata McGraw Hill Co.
- 5. V.K.Goyal, Financial Accounting, Excel Books
- 6. K. Arunjothi, Fundamentals of Accounting; Maruthi Publications

## DSC 2 A - Business Organization & Management

**Unit-I: Introduction:** Concepts of Business, Trade , Industry and Commerce – Features of Business -Trade Classification - Aids to Trade – Industry – Classification – Relationship among Trade, Industry and Commerce.

**Unit-II: Forms of Business Organizations:** Forms of Business Organization: Sole Proprietorship, Joint Hindu Family Firm, Partnership firm, Joint Stock Company, Cooperative Society; Choice of Form of Organization. Government - Business Interface; Public Sector Enterprises (PSEs) - Multinational Corporations (MNCs).

**Unit-III: Joint Stock Company**: Company Incorporation: Preparation of important Documents for incorporation of Company – Memorandum of Association – Articles of Association – Differences Between Memorandum of Association and Articles of Association - Prospectus and its contents -Companies Act, 2013.

**Unit-IV: Management and Organization:** Process of Management: Planning; Decision-making; Organizing: Line and Staff - Staffing - Directing and Controlling; Delegation and Decentralization of Authority.

**Unit-V: Functional Areas of Management:** Production - Manufacturing - Make in India - Marketing Management: Marketing Concept; Marketing Mix; Product Life Cycle; Pricing Policies and Practices. Financial Management: Objectives; Sources and Forms of Funds – Human Resource Management: Functions.

## **Suggested Readings:**

1. Kaul, V.K., Business Organization and Management, Pearson Education, New Delhi.

- 2. Chhabra, T.N., *Business Organization and Management*, Sun India Publications, New Delhi.
- 3. Koontz and Weihrich, *Essentials of Management*, McGraw Hill Education.
- 4. Basu, C. R., Business Organization and Management, McGraw Hill Education.
- 5. Jim, Barry, John Chandler, Heather Clark; Organization and Management, Cengage Learning.
- 6. Allen, L.A., *Management and Organization*; McGraw Hill, New York.
- 7. R.K.Sharma and Shashi K Gupta, Business Organization Kalyani Publications.
- 8. C.B.Guptha, Industrial Organization and Management, Sultan Chand.
- 9. Y.K.Bushan, Business organization and Management, Sultan Chand.
- 10. Sherlekar, Business Organization and Management, Himalaya Publications.

#### DSC 3A - Business Economics-I

#### **Unit-I-Introduction**

Meaning and Definitions of Business Economics - Nature and scope of Business Economics- Micro and Macro Economics and their differences.

#### **Unit-II- Demand Analysis**

Meaning and Definition of Demand - Determinants of Demand -- Demand function – Law of demand- Demand Curve - Exceptions to Law of Demand.

#### **Unit -III- Elasticity of Demand**

Meaning and Definition of Elasticity of Demand – Types of Elasticity of Demand – Measurements of Price elasticity of demand – Total outlay Method – Point Method – Arc Method.

#### **Unit - IV- Cost and Revenue Analysis**

Classification of Costs – Total - Average – Marginal and Cost function – Long-run – Shortrun – Total Revenue - Average revenue – Marginal Revenue.

#### **Unit-V-Break-Even Analysis**

Type of Costs – Fixed Cost – Semi-variable Cost – Variable Cost – Cost behaviour – Breakeven Analysis - Its Uses and limitations.

## **Reference Books**

- 1. S.Sankaran, Business Economics, Margham Publications, Chennai.
- 2. Business Economics Kalyani Publications.
- 3. Business Economics Himalaya Publishing House.
- 4. Aryasri and Murthy Business Economics, Tata McGraw Hill.
- 5. Business Economics, Maruthi Publications.

#### Semester III DSC 1 C - Corporate Accounting

This paper consists of various important contents of Accounting procedures maintained by the Companies.

SYLLABUS

Unit-I:

Accounting for Share Capital – division of share capital – equity share vs preference shares -Issue and forfeiture of shares (preparation of journals)- concept & process of book building - Issue of rights and bonus shares - Buyback of shares (only theory).

Unit-II:

Issue of Debentures – difference between share and debenture – types of debentures - Employee Stock Options – Accounting Treatment for Convertible and Non-Convertible debentures (preparation of Journal).

Unit –III:

Valuation of Goodwill and Shares: Need and methods - Normal Profit Method, Super Profits Method – Capitalization Method - Valuation of shares - Need for Valuation - Methods of Valuation - Net assets method, Yield basis method, Fair value method (including problems).

UNIT – IV:

Company Final Accounts: Preparation of Final Accounts – Adjustments relating to preparation of final accounts – Profit and loss account and balance sheet – (including problems). Unit –V

Provisions of the Companies Act, 2013 relating to issues of shares and debentures - Book Building-Preparation of Balance Sheet and Profit and Loss Account – Schedule-III. Reference Books:

1. Advanced Accountancy: Jain and Narang

2. Advanced Accountancy : R.L. Gupta and M.Radhaswamy, S Chand.

3. Advanced Accountancy : Chakraborthy

- 4. Modern Accounting: A. Mukherjee, M. Hanife Volume-II McGraw Hill
- 5. Corporate Accounting: S.N. Maheswari, S.R. Maheswari, Vikas Publishing House.
- 6. Advanced Accounts: M.C. Shukla, T.S. Grewal, S.C. Gupta, S. Chand & Company Ltd.,

7. Management Accounting: Shashi K. Gupta, R.K. Sharma, Kalyani Publishers.

Additional input : Company's Balance Sheet

#### Semester III DSC 2 C BUSINESS STATISTICS

#### **SYLLABUS**

Unit 1: Introduction to Statistics:

Definition, importance and limitations of statistics - Collection of data - Schedule and questionnaire – Frequency distribution – Tabulation -Diagrammatic and graphic presentation of data using Computers (Excel).

Unit 2: Measures of Central Tendency:

Characteristics of measures of Central Tendency-Types of Averages – Arithmetic Mean, Geometric Mean, Harmonic Mean, Median, Mode, Deciles, Percentiles, Properties of averages and their applications.

Unit 3: Measures of dispersion and Skewness:

Properties of dispersion – Range - Quartile Deviation – Mean Deviation-Standard Deviation-Coefficient of Variation- Skewness definition-Karl Pearson's and Bowley's Measures of skewness-Normal Distribution.

#### Unit 4: Measures of Relation:

Meaning and use of correlation – Types of correlation- Karlpearson's correlation coefficient – Spearman's Rank correlation-probable error-Calculation of Correlation by Using Computers. Regression analysis comparison between correlation and Regression – Regression Equations-Interpretation of Regression Co-efficient. (Theory only)

Unit 5: Analysis of Time Series & Index Numbers:

Time Series: Components of Time series- Measurement of trend and Seasonal Variations (Time Index Numbers: Methods of Construction of Index Numbers – Price Index Numbers – Quantity Index Numbers – Tests of Adequacy of Index Numbers – Cost of Index Numbers-Limitations of Index Numbers – Use of Computer Software.

Suggested Readings:

- 1. Business Statistics Reddy, C.R Deep Publications.
- 2. Statistics-Problems and Solutions Kapoor V.K.
- 4. Statistical Methods Gupta S.P
- 5. Statistics Gupta B.N.
- 6. Fundamentals of Statistics Gupta S.C
- 8. Business Statistics J.K.Sharma

Additional input : sampling theory

#### Semester III DSC 3C - Banking Theory & Practice(General)

**SYLLABUS** 

Unit-I: Introduction Meaning & Definition of Bank – Functions of Commercial Banks – Kinds of Banks - Central Banking Vs. Commercial Banking.

Unit-II: Banking Systems Unit Banking, Branch Banking, Investment Banking- Innovations in banking – E banking - Online and Offshore Banking, Internet Banking - Anywhere Banking - ATMs - RTGS.

Unit-III: Banking Development Indigenous Banking - Cooperative Banks, Regional Rural banks, SIDBI, NABARD - EXIM Bank.

Unit-IV: Banker and Customer Meaning and Definition of Banker and customer – Types of Customers - General Relationship and Special Relationship between Banker and Customer - KYC Norms.

Unit-V: Collecting Banker and Paying Banker

Concepts - Duties & Responsibilities of Collecting Banker – Holder for Value – Holder in Due Course – Statutory Protection to Collecting Banker - Responsibilities of Paying Banker - Payment Gateways.

Books for Reference

- 1. Banking Theory: Law & Practice : K P M Sundram and V L Varsheney
- 2. Banking Theory, Law and Practice : B. Santhanam; Margam Publications
- 3. Banking and Financial Systems : Aryasri
- 4. .Introduction to Banking : Vijaya Raghavan
- 5. Indian Financial System : M.Y.Khan
- 6. Indian Financial System : Murthy & Venugopal

Additional input : RBI Publications

#### Semester V 5.1 Business Leadership

SYLLABUS:

Unit-I: Introductory: Leadership - Traits, Skills and Styles- Leadership Development - Qualities of a Good Leader.

Unit-II: Decision-Making and Leadership: Leadership for Sustainability - Power, Influence, Impact - Leadership Practices - Organizations and Groups: Organizational Culture and Leadership - Leadership in Business Organizations

Unit-III: Special Topics: Profiles of a few Inspirational Leaders in Business – Jemshedji Tata - Aditya Birla - Swaraj Paul - L N Mittal - N R Narayana Murthy - Azim Premji, etc.

References:

1. Northouse, Peter G., Leadership: Theory and Practice, Sage Publications.

2. Daloz Parks, S., Leadership can be taught: A Bold Approach for a Complex World, Boston: Harvard Business School Press.

3. Drucker Foundation (Ed.), Leading Beyond the Walls, San Francisco: Jossey Bass.

4. Al Gini and Ronald M. Green, Virtues of Outstanding Leaders: Leadership and Character, John Wiley & Sons Inc.

### Semester V 5.2 : COST ACCOUNTING

#### **SYLLABUS**

Unit-I:Introduction: Distinguish between Financial Accounting, Cost Accounting and management accounting - Cost Concepts and Classification – Cost Centre and Cost Unit – Preparation of Cost Sheet.

Unit-II: Elements of Cost: Materials: Material control – Selective control, ABC technique – Methods of pricing issues – FIFO, LIFO, Weighted average, Base stock methods, choice of method (including problems).

Unit-III: Labour and Overheads: Labour: Control of labor costs – time keeping and time booking – Idle time –Methods of remuneration – labour incentives schemes - Overheads: Allocation and apportionment of overheads – Machine hour rate.

Unit-IV: Methods of Costing: Job costing – Process costing - treatment of normal and abnormal process losses – preparation of process cost accounts – treatment of waste and scrap, joint products and by products (including problems).

Unit -V: Costing Techniques: Marginal Costing – Standard costing – Variance Analysis (including problems).

#### References:

- 1. S.P. Jain and K.L. Narang Advanced Cost Accounting, Kalyani Publishers, Ludhiana.
- 2. M.N. Aurora A test book of Cost Accounting, Vikas Publishing House Pvt. Ltd.
- 3. S.P. Iyengar Cost Accounting, Sultan Chand & Sons.
- 4. Nigam & Sharma Cost Accounting Principles and Applications, S.Chand & Sons.
- 5. S.N .Maheswari Principles of Management Accounting.
- 6. I.M .Pandey Management Accounting, Vikas Publishing House Pvt. Ltd.
- 7. Sharma & Shashi Gupta Management Accounting, Kalyani Publishers. Ludhiana.

Additional input :Advanced costing techniques halsey premium plan, rowan plan, merrick differential, input and contract costing

#### Semester V DSC: 2E:GOODS AND SERVICE TAX FUNDAMENTALS

#### SYALLBUS

Unit-I Introduction overview of GST -Concepts -Limitations of VAT-Needs for Tax Reforms -Justification for introduction of GST -Shortcomings and advantages at the central level and state level on introduction of GST -process of introduction of GST -Constitutional Amendments.

Unit-II GST -Principles -Comprehensive structure of GST model in India ; Single DualGST-Transaction covered under GST.

Unit-III Taxes and Duties :Subsumed under GST -Taxes and Duties outsides the purview of GST Tax on items containing Alcohol-Tax on petroleum products -Tax on Tobacco.

Unit-IV Inter -State Goods and services Tax :Major advantages of IGST Model -Interstate transactions under GST -illustrations.

Unit -V Time of Supply of Goods &Services: value of supply -Input Tax credit -Distribution of credit -Matching of Input Tax credit -Availability of credit in special circumstances -Cross utilization of ITC between the Central GST and the state GST.

References :

1. Goods and Services Tax in India -Notifications on different dates.

2.GST Bill 2012.

3.Background Material on Model GST Law, sahitya Bhawan Publications, Hospital Road, Agera-282003.

4.The Central Goods and services Tax Act ,2017 ,NO 12 OF 2017 Published by Authority ministry of Law and justice ,New Delhi 12<sup>th</sup> April 2017.

#### Semester V DSC 3E 5.4 Commercial Geography (GEN&C.A)

Unit –I: The Earth: Internal structure of the Earth – Latitude – Longitude – Realms of the Earth – Evolution of the Earth – Environmental pollution - Global Warming - Measures to be taken to protect the Earth.

Unit -II: India – Agriculture: Land Use - Soils - Major crops – Food and Non-food Crops – Importance of Agriculture – Problems in Agriculture – Agriculture Development.

Unit -III: India – Forestry: Forests – Status of Forests in Andhra Pradesh – Forest (Conservation) Act, 1980 – Compensatory Afforestation Fund (CAF) Bill, 2015 - Forest Rights Act, 2006 and its Relevance – Need for protection of Forestry.

Unit -IV: India – Minerals and Mining: Minerals – Renewable and non Renewable – Use of Minerals – Mines – Coal, Barites, etc. – Singareni Coal mines and Mangampeta Barites - District- wise Profile.

Unit-V: India – Water Resources – Rivers: Water resources - Rationality and equitable use of water – Protection measures - Rivers - Perennial and peninsular Rivers - Interlinking of Rivers - Experience of India and Andhra Pradesh.

#### **References:**

1. Shabiar Ahmad; Quazi ,Natural Resource Consumption and Environment Management, APH Publishing Corporation.

- 2. Tarachand, Economic and Commercial Geography of India, Vikas Publishing House.
- 3. Dr. S. Sankaran, Commercial Geography, Margam Publications, Chennai.
- 4. C. B. Memoria, Commercial Geography, Lal Agarwal & Co.
- 5. C. B. Memoria, Economic and Commercial Geography, Lal Agarwal & Co.

Vinod N. Patel, Commercial Geography, Oxford Book Company

#### Semester V DSC F 5.5 Purchase Management (B.Com Gen)

#### SYLLABUS :

Unit-I: Introduction: Purchase Function - Supply Management – Sources of Purchase: Local vs. Global - Negotiation & Bargaining - Purchasing Methods - e-Procurement –DGS & D.

Unit-II: Purchasing Function: Right Quantity - Economic Order Quantity - Re-order Levels - ABC Analysis - Right Price, Time - Tendering: Single, Limited, Open, Global tenders.

Unit-III: Vendor Analysis: Identification of vendor – Selection - Criteria and Methodology of evaluation - Vendor Rating – Maintenance of Vendor relations.

Unit-IV: Buyer-Supplier Relationships: Transformation of buyer-supplier relationships - Developing and managing collaborative and alliance relationships – joint problem solving, Information sharing.

Unit-V: Supply Chain Management: JIT in the supply management - Cross-Functional Teams: Cross-functional teams and supply management - challenges of cross-functional teams, prerequisites to success.

#### References:

1. Dobler & Burt, Purchasing and Supply Management, McGraw Hill.

2. P. Gopala Krishan, Purchasing and Materials Management, Tata McGraw-Hill Education.

3. L.N. Aggarwal & Parag Diwan, Management & Production Systems, National Publishing House.

4. N.G. Nair, Production and Operations Management, Tata McGraw Hill Publishing Co. Ltd.

5. Gopalakrishnan P. & Sundaresan. M., Materials Management-An Integrated Approach, PHI

#### Semester V DSC F 5.6 Stores Management (B.Com Gen)

#### SYALLBUS

Unit-I: Stores Function: Layout and Organization - Stores Responsibilities - Relationships with Other Departments - Logistics - Supply Chain - Coding of materials - Methods of Coding

Unit-II: Material Receipt and Issue: Receipts from Suppliers - Inspection - Authorization of issues - Methods of issue - Records and Systems - Manual Systems - Computerized Systems - Recent Developments.

Unit-III: Stock Control Techniques: Approaches to Control - ABC Analysis - Provision of Safety Stock - Stocktaking Procedure - Obsolescence and Redundancy - Prevention of Deterioration -Stock Checking.

Unit-IV: Stores Operations: Storehouse Location - Centralization of Storage - Measurement of Stores efficiency - Health and Safety directives on stores operations - Manual and Mechanical lifting - Control of Substances Hazardous to Health Regulations - Storage Equipment.

Unit-V: Procedure Manuals: Need for Manuals - Preparation of the Manual - Contents of the Manual - Publication and Distribution - Implementation of the Manuals.

References:

1.Jessop David & Morrison Alex, Storage and Supply of Materials, Pearson Education Ltd. England.

2. Saleemi N.A., Store keeping and Stock Control Simplified, Saleemi Publications Ltd., Nairobi.

3. Gopalakrishnan P. & Sundaresan. M., Materials Management-An Integrated Approach, PHI.

4. P. Gopala Krishan, Purchasing and Materials Management, Tata McGraw-Hill Education